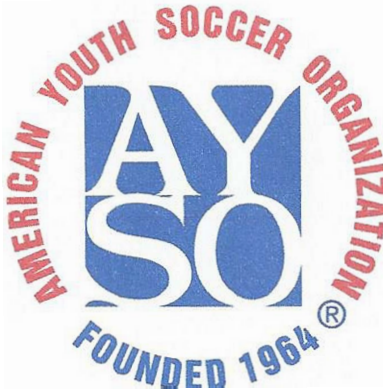


# Projected Budget Form

The original budget projections will be completed by a member of the National Development Department, and shared with your board, the local Area Director, and Section Director. Please update this form when you meet with your Area Director and/or Section Director, post pilot approval. If neither are available please contact your Development Department Representative.



To complete this budget form, please contact your local Area Director and/or Section Director. If neither are available, please contact the National Membership Development Manager, Pete MacPhail, at petem@ayso.org or 310-848-5653. Thank you.

## AYSO Annual Fiscal Budget

|                |             |               |              |
|----------------|-------------|---------------|--------------|
| <b>Section</b> | <b>Area</b> | <b>Region</b> | <b>Other</b> |
|----------------|-------------|---------------|--------------|

For the 12 month period beginning: July 1, \_\_\_\_\_  
Year

Ending: June 30, \_\_\_\_\_  
Year

Date of last financial statement distributed to members:

|   | Budget      | Per Player  | Last Season Actual |
|---|-------------|-------------|--------------------|
| <b>Estimated Revenues:</b>                  |             |             |                    |
| 4005 Registration Fees (see bottom right)   | \$ -        | _____       | _____              |
| 4006 Registration Fee Refunds               | _____       | _____       | _____              |
| 4007 Early Registration Discount            | _____       | _____       | _____              |
| 4008 Multi-Child Discount                   | _____       | _____       | _____              |
| 4009 Late Registration Fees                 | _____       | _____       | _____              |
| 4010 Merchandise Revenue                    | _____       | _____       | _____              |
| 4012 Merchandise Revenue - T-Shirts         | _____       | _____       | _____              |
| 4015 Training Registration Fees             | _____       | _____       | _____              |
| 4020 Tourn/Natl Games/Player Camp Refunds   | _____       | _____       | _____              |
| 4021 Tournament/National Games/Player Camp  | _____       | _____       | _____              |
| 4022 Tournament-Referee Commitment Fees     | _____       | _____       | _____              |
| 4023 Tournament - Referee Commitment Refund | _____       | _____       | _____              |
| 4024 Concessions                            | _____       | _____       | _____              |
| 4025 Tournaments - Vendors                  | _____       | _____       | _____              |
| 4027 Concessions - Packaged                 | _____       | _____       | _____              |
| 4031 Cultural Exchange                      | _____       | _____       | _____              |
| 4040 Fund Raising - Other                   | _____       | _____       | _____              |
| 4310 Sponsors/Contributions/Donations       | _____       | _____       | _____              |
| 9105 Interest Income                        | _____       | _____       | _____              |
| 4959 Other Income (Describe)                | _____       | _____       | _____              |
| <b>Total Estimated Revenue (R):</b>         | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b>        |

**Estimated Expenditures:**

|  |       |       |       |
|--|-------|-------|-------|
| 1600 Deferred Payment to AYSO              | _____ | _____ | _____ |
| 5101 Uniforms: Players                     | _____ | _____ | _____ |
| 5102 Uniforms: Coaches                     | _____ | _____ | _____ |
| 5103 Uniforms: Referees                    | _____ | _____ | _____ |
| 5104 Uniforms: Other                       | _____ | _____ | _____ |
| 5105 Uniforms Taxable - CA Only            | _____ | _____ | _____ |
| 5111 Field Expenses                        | _____ | _____ | _____ |
| 5115 Facility / Park Fees                  | _____ | _____ | _____ |
| 5130 Equipment                             | _____ | _____ | _____ |
| 5135 Equipment Taxable - CA Only           | _____ | _____ | _____ |
| 5140 Storage Expenses                      | _____ | _____ | _____ |
| 5150 Trainer Payments                      | _____ | _____ | _____ |
| 5155 Payments to Playing Circuit           | _____ | _____ | _____ |
| 5200 Natl Games-Start-up Seed Money        | _____ | _____ | _____ |
| 5205 Natl Games-Business Expenses          | _____ | _____ | _____ |
| 5208 Tourn/Natl Games: Opening Ceremonies  | _____ | _____ | _____ |
| 5209 Tourn/Natl Games: Banners & Signs     | _____ | _____ | _____ |
| 5210 Tourn/Natl Games: Traffic Control     | _____ | _____ | _____ |
| 5211 Tourn/Natl Games: Entertainment       | _____ | _____ | _____ |
| 5212 Tourn/Natl Games: ID Cards            | _____ | _____ | _____ |
| 5213 Tourn/Natl Games: Insurance           | _____ | _____ | _____ |
| 5220 Tourn: Incentives, Trophies, Awards   | _____ | _____ | _____ |
| 5221 Tournament: Coaches                   | _____ | _____ | _____ |
| 5222 Tournament: Referees                  | _____ | _____ | _____ |
| 5223 Tournament: Other                     | _____ | _____ | _____ |
| 5224 Tournament: Water/Food                | _____ | _____ | _____ |
| 5225 Tournament: Concession Expenses       | _____ | _____ | _____ |
| 5226 Tournament: Medical Personnel         | _____ | _____ | _____ |
| 5227 Tournament Planning Meetings          | _____ | _____ | _____ |
| 5228 Tournament/National Games: Entry Fees | _____ | _____ | _____ |

|      |                                  |  |  |  |
|------|----------------------------------|--|--|--|
| 5229 | Tournament/Player Camp Expenses  |  |  |  |
| 5235 | Merchandise Expense              |  |  |  |
| 5239 | Cultural Exchange Expenses       |  |  |  |
| 5241 | Playoff Expenses                 |  |  |  |
| 5255 | Ads/Newsletter/Yearbook/Pictures |  |  |  |

**Estimated Expenditures:**

|  | Budget                                 | Per Player  | Last Season Actual |
|--|--|-------------|--------------------|
| 5261                                     | Fund-raising Expenses: Concessions     |             |                    |
| 5262                                     | Fund-raising: Other                    |             |                    |
| 5274                                     | Awards & Volunteer Recognition         |             |                    |
| 5275                                     | Donations                              |             |                    |
| 5431                                     | Clinic Training Expenses: Player       |             |                    |
| 5432                                     | Clinic Training Expenses: Coaches      |             |                    |
| 5433                                     | Clinic Training Expenses: Referees     |             |                    |
| 5434                                     | Clinic Training Expenses: Other        |             |                    |
| 5701                                     | Payments to AYSO: Inter-regional       |             |                    |
| 5702                                     | Payments to AYSO: NSTC                 |             |                    |
| 5703                                     | Payments to AYSO: Registration Fees    |             |                    |
| 5704                                     | Payments to AYSO: Supply Center        |             |                    |
| 5710                                     | Payments to Affiliates                 |             |                    |
| 5715                                     | Payments to Referees (Playing Circuit) |             |                    |
| 5801                                     | Fixed Assets (over \$1,000)            |             |                    |
| 7401                                     | Travel: Other                          |             |                    |
| 7430                                     | Conferences / Meetings                 |             |                    |
| 7431                                     | Section / NAGM                         |             |                    |
| 7435                                     | Travel Mileage                         |             |                    |
| 7515                                     | Phone / Internet / Website             |             |                    |
| 7535                                     | Postage                                |             |                    |
| 7625                                     | Office Supplies                        |             |                    |
| 7695                                     | Miscellaneous Supplies                 |             |                    |
| 8305                                     | Bank Fees                              |             |                    |
| 8595                                     | Other Expenses                         |             |                    |
|  | Contingency                            |             |                    |
| <b>Total Estimated Expenditures (E):</b> |  | <b>\$ -</b> | <b>\$ -</b>        |

|  |              |             |
|--|--------------|-------------|
| <b>Estimated Cash Increase (Decrease):</b> | <b>(R-E)</b> | <b>\$ -</b> |
| <b>Estimated Bank Balance on June 30:</b>  |              |             |
| <b>Estimated Ending Cash Balance:</b>      |              | <b>\$ -</b> |

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Comments: \_\_\_\_\_

\_\_\_\_\_

Treasurer's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Executive Member's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

| <p><b>DUE DATES:</b></p> <p>Region: 30 days prior to end of fiscal year - June 1</p> <p>Area discretionary account: July 1</p> <p>Section discretionary account: July 1</p> <p>Tournament: 6 months prior to event</p> <p>Camp: 60 days prior to camp</p> <p>Cultural Exchange: 3 months prior to travel</p> | <p><b>PLEASE COMPLETE THIS SECTION:</b></p> <p style="text-align: center;">Registration fees</p> <table border="1"> <thead> <tr> <th>Players</th> <th>Fee</th> <th>=</th> <th>\$</th> </tr> </thead> <tbody> <tr><td>_____</td><td>x _____</td><td>=</td><td>\$ -</td></tr> <tr><td>_____</td><td>x _____</td><td>=</td><td>\$ -</td></tr> <tr><td>_____</td><td>x _____</td><td>=</td><td>\$ -</td></tr> <tr><td>_____</td><td>x _____</td><td>=</td><td>\$ -</td></tr> <tr><td colspan="2" style="text-align: right;"><b>Total</b></td><td>=</td><td>\$ -</td></tr> </tbody> </table> | Players | Fee  | = | \$ | _____ | x _____ | = | \$ - | _____ | x _____ | = | \$ - | _____ | x _____ | = | \$ - | _____ | x _____ | = | \$ - | <b>Total</b> |  | = | \$ - |
|--|---|---------|------|---|----|-------|---------|---|------|-------|---------|---|------|-------|---------|---|------|-------|---------|---|------|--------------|--|---|------|
| Players  | Fee   | =       | \$   |   |    |       |         |   |      |       |         |   |      |       |         |   |      |       |         |   |      |              |  |   |      |
| _____  | x _____   | =       | \$ - |   |    |       |         |   |      |       |         |   |      |       |         |   |      |       |         |   |      |              |  |   |      |
| _____  | x _____   | =       | \$ - |   |    |       |         |   |      |       |         |   |      |       |         |   |      |       |         |   |      |              |  |   |      |
| _____  | x _____   | =       | \$ - |   |    |       |         |   |      |       |         |   |      |       |         |   |      |       |         |   |      |              |  |   |      |
| _____  | x _____   | =       | \$ - |   |    |       |         |   |      |       |         |   |      |       |         |   |      |       |         |   |      |              |  |   |      |
| <b>Total</b>   |   | =       | \$ - |   |    |       |         |   |      |       |         |   |      |       |         |   |      |       |         |   |      |              |  |   |      |

\* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National

\* A copy should be submitted to your Area Director